



# DRIVING THE CHANGE IN HEALTHCARE

FrontEnders - Q1 eNewsletter

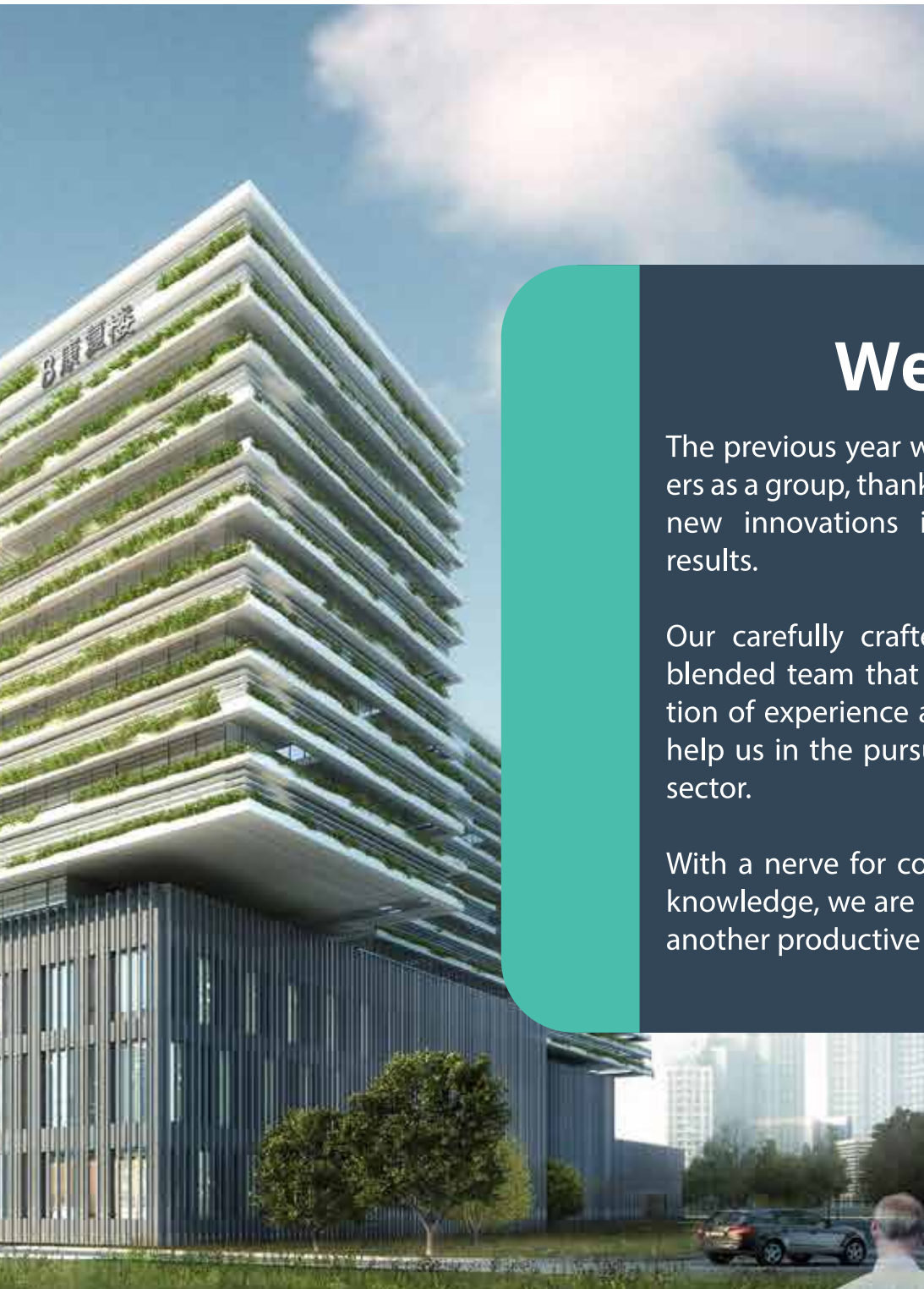
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## Welcome Note

The previous year was a fruitful one for FrontEnders as a group, thanks to our efficient team for their new innovations in providing the maximized results.

Our carefully crafted culture and the perfectly blended team that consists of the rare combination of experience and expertise, will continue to help us in the pursuit of excellence in healthcare sector.

With a nerve for constant learning and quest for knowledge, we are looking forward to register yet another productive year in every aspect.



**Mr. Srinivasan G**  
(CEO, FrontEnders Group)

## Words from Our CEO

Greetings from FrontEnders!

Another quarter in another financial year has passed and the steps we have taken so far have brought us even closure to our business interests. We endeavor to establish a high-performing healthcare network that is fully functional.

On the course of this journey, we are glad to announce that we have partnered with a few other clients across the globe in this quarter.

Our accelerated journey towards finding solutions to few of the complex challenges of healthcare is advancing towards establishing 'that' healthier community, at a pace that is consistent. Looking forward to a promising and futuristic healthcare.

Thank you everyone for your support in this feat.

## Words from Our COO

Greetings to everyone!

FrontEnders is on the way to become a pioneer in Indian healthcare consulting, thanks to its unique offerings that are enabling the healthcare practices to provide better patient care, elaborated medical treatment choices and enhanced outcomes.

We are occupying the uniquely interconnected position that connects the healthcare practices with all the touch-points that are essential in order to provide an enhanced patient experience.

While saying thanks to our employees and clients for helping us to register a steep growth rate for the this quarter, we stride towards becoming the converging point that reduces the gaps in world healthcare, with same enthusiasm and energy.

*Happy Reading!*



**Ms. Krishna Kavya J**  
(COO, FrontEnders Group)

# 4 Unique Qualities of a Credible Healthcare Consultancy

If you are a healthcare or its allied sector's professional, you might have already noticed that healthcare consulting is one of the most competitive industry with loads of high performers. It is best for the consulting industry as a sector, lying down the path for the dawn of innovative and advanced healthcare solutions.

With the increased competition, the healthcare management often finds it difficult to pick that right consultant or consulting firm that could address your healthcare practice's challenges with optimized solutions.

Here are a few tips that will greatly help you in picking up that right consulting firm out of the multiple options



## Industry Insight

Healthcare is a complicated industry with diversified responsibilities and stakeholders from different backgrounds. The effective consultant will have the understanding of the intersection of the industry and its trends. A credible consultant or a consulting firm will keep itself abreast of the industry regulations that constantly change, measuring and monitoring the successful practices and the ability to foresee the prospective challenges.



## Reputation

Healthcare consulting is a different ballgame altogether. Self-boasting and publicity feats do not work here. The best healthcare consultancy is that what you heard from someone's mouth in a casual conversation! The ideal consultancy demonstrates a history of growth that constant and consistent.



## Committed Leadership

Substantive leadership is the first quality of an ideal consulting firm. Being the problem solvers of the healthcare industry, a credible consultancy's think tank is committed to thought leadership while thoroughly evaluating the industry through active participation in solving the challenges. The professionals who are an integral part of these firms undergo the intensive training sessions that provide answers to the tough industry questions.



## Result Bounded

Basically, the successful consulting firms show the unique attitude of 'Giving it Back!'. The tactics or the strategies they have followed while serving a particular client would have been produced the intended results. They show great client retention rate and register highest client satisfaction rate.

Healthcare consultancy plays a vital role in the success of a healthcare practice. Consultants are prone to high pressure and are expected to take the result-yielding decisions in the crucial moments.

Effective consultancies are known for the integrity, work ethics, industry competitiveness and goodwill towards their clients. Look out for these qualities while hiring an efficient healthcare consulting firm that drives results.

# 4 Typical Clinical Solutions Offered by the Healthcare Consultancies

Clinical operations with increased quality are directly in proportion to the success of your hospital. It takes a clear understanding and deep knowledge of clinical operations, various stages involved in it, and how to navigate the clinical quality improvement in healthcare practices.

The healthcare consultants offer the result-bound and time-specific solutions by streamlining the clinical operations with proper quality monitoring mechanisms at various levels. This, in turn, helps the management in improving their clinical operational efficiency.

Here are 5 clinical operational solutions that are offered by the healthcare consultancies. Continue reading more to know more about this aspect.



## Clinical Quality Improvement

Improving the clinical quality is key in providing a better patient experience. The consulting experts enable the healthcare management in addressing the challenges that range from quality reporting to value-based consumerism.



## High-Performing Clinical Networks

The years of industry presence and connections enable the consultancies in providing local and regional marketing network that has high potential. Partnering with consultancies that have such networks allows the clinics to perform better.



## Quality and Cost-Efficiency

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## Lean Process Improvement Resources

Innovative lean transformation enables the healthcare providers to improve and standardize their quality of care. Process improvement that foresees the future challenges and the customization of the business and clinical settings are few of the offerings of the healthcare consultancies.

In addition, extensive clinical staffing abilities, unparalleled suit of clinical solutions and flexible operational modules are few of the services that fall under a healthcare consultancy offerings in clinical solutions category. In simple words, healthcare consultancies make healthcare work smarter through their services that are innovative.



# FrontEnders Group

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